

Hitachi Air Compressor Master Dealers Meeting held in Taipei, Taiwan (8th – 11th November 2018)



Hitachi Air Compressor **Master Dealers** meeting was held in Taipei, Taiwan from 8th – 11th November 2018 with a total of 55 representatives from (Japan(HIES/SHMZ/SGM/TSU), China(HINC/HHM), Malaysia(HIEM), Cambodia, Indonesia, Pakistan, Philippines, Myanmar, Singapore, Sri Lanka, Thailand and Vietnam. Of which, 26 representatives from HAS Air Compressor master dealers' network have had participated this event.

On the 8th November, we were honored to have the presence of 5 guests from Taiwan (3 from Whirl Wind, 2 from THAP) with Mr. Chou, Chairman of Whirl Wind to give us a short speech during the welcome dinner.

On 9th November, our meeting highlights comprise of the following:

- Welcoming speech from Mr. Matsuura - General Manager of HAS-ICE;
- HIES business overview by Mr Tanaka - General Manager of Air Compressor Management Department;
- Followed by, various presenters from each factory on introduction and updates (Mr. Furukawa, Mr. Iida, Mr. Kamiya, Mr. Saito, Mr. Ishida & Mr. Tan);
- Presenters on HAS Compressor Sales Plan and Direction (Mr. Johnny & Mr. Sakaguchi)

Right after the above, high performance master dealers for past 2 years (FY16-FY17) were awarded with trophies as recognition. In addition, the top sales performance winners were invited to share their success stories to all participants. Last but not least, we adjourned the group meeting for the individual meeting between each master dealer's requirement and factory's representatives.

In appreciation for all active participation and continuous support, all participants were invited for a treat for outdoor activities arranged by HAS organized committee on the following day.

The whole event came to an end with a thankful dinner and was well-acknowledged on the smooth arrangement as well as fruitful meeting for each other.

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